## Description and table of references of directional learning outcomes to second-cycle characteristics for qualifications at levels 6-8 of the Polish Qualifications Framework for the sixth level of education, together with learning outcomes in the field of a foreign language

Field of study: Business and Administration

Level of study: first-cycle studies

**Study profile:** practical

Outcome symbol	Description of the directional learning outcomes	Universal learning outcomes of the Polish Qualifications Framework for level six (symbols)	Characteristics of the second level of the Polish Qualifications Framework for level six
Knowledge			
Graduate k	nows and understands		
K_W01	at an advanced level, characteristics of national public and private entities, in terms of management and administrative and legal issues, and the relationships between them	P6S_WG	P6U_W
K_W02	formal and informal conditions (organizational, social) that determine the functioning of administrative, economic and legal entities (local, regional, national)	P6S_WG	P6U_W
K_W03	at an advanced level, the processes that entities operating on the public and private market (local, regional, national) are subject to, as well as the causes, course, scale and consequences of these processes	P6S_WG	P6U_W
K_W04	formal and informal (organizational, social) conditions that determine the planning and implementation of local, regional, national and international services and policies	PS6_WG	P6U_W

	formal and informal (organizational, social) conditions		
K_W05	that determine the evaluation and monitoring of local, regional, national and international services and policies	PS6_WG	P6U_W
	theories and conditions of activity		
K_W06	functioning on the public and private market in terms of cooperation with external	PS6_WG	P6U_W
	stakeholders		
K_W07	theories and conditions of activity operating on the public and private markets in terms of acquiring resources and implementing projects	PS6_WG	P6U_W
K_W08	organizational structures of public and private sector entities and the principles of operation of individual organizational units and cells	PS6_WG	P6U_W
K_W09	principles of communication in the native language and in a modern foreign language, preparation, editing and interpretation of letters and other formal texts	PS6_WG	P6U_W
K_W10	advanced methods and techniques for obtaining and analysing data (including IT and statistical tools) enabling the description of administrative, legal and management processes taking place at the local, regional and national level	P6S_WG	P6U_W
K_W11	concepts and principles of intellectual property protection and copyright in the functioning of economic and legal entities	P6S_WK	P6U_W
K_W12	the basic relationships between management, administration and politics, including the rationale and methods for state intervention in the activities of private entities	P6S_WK	P6U_W
K_W13	modern approaches and methods of personnel management in private and public enterprises	P6S_WK	P6U_W
K_W14	changes in economic policy taking place under the influence of the climate crisis and the	P6S_WK	P6U_W

	Europeanisation of public policies		
	in EU countries		
K_W15	selected issues in the field of	P6S_WK	
	related sciences	1 05_1111	
Skills Graduate	can:		
V 1101	correctly analyse the causes and		
K_U01	course of administrative, legal	P6S_UW	P6U_W
	and business processes		
	interpret administrative, legal and		
K_U02	business problems and processes	P6S_UW	P6U_U
	in relation to entities operating	F 03_0 W	700_0
	on the public and private markets		
	analyse and diagnose the		
K_U03	conditions and results of the	P6S_UW	P6U_U
	activities of administrative, legal		
	and business entities		
K_U04	initiate and organize cooperation	P6S_UW	P6U_U
	with external stakeholders	_	_
	structure the functioning of the		
	project team, with particular emphasis on the mechanisms of		
K_U05	programming, monitoring and		
K_003	evaluating the activities of team	P6S_UW	P6U_U
	members and their own activities		
	within various forms of specialist		
	and interdisciplinary cooperation		
	use methods and tools, including		
	statistics and computer science,		
K_U06	as well as data acquisition and	P6S_UW	DELLTI
	visualization techniques, to	P63_0W	P6U_U
	create services and policies at		
	local, regional and national levels		
	create and implement project		
K_U07	strategies, also using knowledge	BCC : "''	B.C
_	of specialist terminology related	P6S_UW	P6U_U
	to the functioning of public and		
	private sector entities analyse, synthesize phenomena		
	and processes on the public and		
K_U08	private markets for the needs of	P6S_UW	P6U_U
	services and policies at local,	1 05_0 **	100_0
	regional and national level		
	communicate in English in writing		
	and orally, prepare		
K_U09	documentation and public		
	speaking (including participation	P6S_UK	P6U_U
	in debates) based on advanced		
	information and communication		
	techniques		

K_U10	search for and select sources of information, critically analyse them and use them to solve typical and atypical problems within the framework of professional activities (administrative, legal and managerial)	P6S_UW	P6U_U
K_U11	use a foreign language at level B2 of the Common European Framework of Reference for Languages	P6S_UK	P6U_U
K_U12	carry out assigned tasks properly at the place of study and work	P6S_UO	P6U_U
K_U13	constantly improve his/her professional and social skills	P6_UU	P6U_U
K_U14	diagnose social situations from the point of view of beneficiaries' needs and the possibility of meeting them based on available resources	P6_UO	P6_U
K_U15	recognize factors that threaten the success of intended business and social projects	P6_UW	P6_U
К_U16	organize his/her own work and that of his/her team, respecting the rights of employees	P6_UO	P6_U
Social competences Graduate is ready to:			
K_K01	think and act in an entrepreneurial way	P6S_KO	P6U_K
К_К02	apply ethical principles and standards in professional activities	P6S_KR	P6U_K
к_коз	initiate activities and present their results in an accessible form for the benefit of the social environment	P6S_KO	P6U_K
к_к04	make critical self-assessment, constructively criticise the actions of others, taking into account the positions of experts and respecting the current state of knowledge	P6S_KK	P6U_K
К_К05	fulfil the social (professional) role of a graduate of a practical profile operating in the public and private sectors	P6S_KR	P6U_K

к_к06	reflect on the social, scientific and ethical aspects of their own work and its ethos	P6S_KK	P6U_K
K_07	achieve professional success, but is also mentally prepared to admit when a mistake has been made and to learn from his/her own mistakes in making and implementing organizational decisions	P6S_KK	P6U_K
К_08	take responsibility for his/her own actions towards superiors and the team of employees	P6S_KK	P6U_K